

## Company Overview:

### Leads360 is SalesForce.com for B2C companies!

Founded in 2004 in Los Angeles, Leads360 is the leading cloud-based SaaS (Software-as-a-Service) lead management and telephony company. Our product enables B2C companies to reach more prospects and close more deals through smart, automated sales processes. Having managed more than 40 million leads for over 10,000 clients, Leads360 has become experts in driving best practices and improving workflow management across several verticals including: mortgage, insurance, education, and debt and loan modification. Take a look at our website to learn more about us at [www.leads360.com](http://www.leads360.com).

### What's so great about this job anyway?

Leads360 is built, sold and supported by great people. Our product is remarkably versatile and our rapidly growing customer base is genuinely excited about implementing it. We foster a supportive and collaborative work environment where employees actually have fun. At Leads360, you'll work with people just as smart as you. There's more, we offer a very competitive compensation and benefits package!

### The Opportunity/Your Role:

#### C#/.NET Senior Software Engineer

- We are seeking software engineers for Leads360 that will be responsible for designing, developing and maintaining our on-demand lead management application.
- The candidate should possess strong application development experience and a strong desire to build cutting-edge software.
- The perfect candidate will be creative, inventive and inspired to build great software.
- You will work with professional services, product development, sales and executive teams to architect new features and functionality.
- Additionally, you will use and deploy the latest Microsoft technologies and mentor less senior staff to do the same.

### What We Are Looking For:

- 5+ years of experience working with Microsoft technologies a must including: ASP.NET 3.0/4.0, C#, SQL 2005/2008, AJAX, Web Services.
- Experience with on-demand, SaaS, ASP software helpful.
- Understanding of business workflow and corporate goal analysis.
- Large multi-tier apps w/ thousands of simultaneous users.
- Extremely detail oriented.
- Excellent verbal and written communication skills.
- High enthusiasm and consistent follow through.
- Confidence and experience working with the public.
- A strong desire to succeed in the position.
- B.S. or B.A. College Degree or equivalent experience.

### Compensation and Benefits:

- Compensation dependant on experience
- 3 weeks of vacation and 8 company holidays
- Competitive Medical/Dental/Vision Plans

- Company-provided Life and Long-term Disability insurance
- 401K with company matching contributions

#### **Perks:**

- Wonderful Staff – We work hard to meet our goals and play even harder when we hit them. Our friendly and diverse staff is a tightly knit group that truly enjoys working together.
- Structured Parking– Rest assured that you will feel safe in our fully paid, spacious parking structure.
- Beautiful Courtyard – Relax in our courtyard for lunch in the sun or play a quick game of basketball.
- Benefits – Though we are still a relatively small company, we offer benefit packages comparable to much larger companies.
- Premium Coffee - We provide premium coffee ground fresh from your choice of beans (Peet's and Starbucks).
- Snacks – We provide all the basics to fuel your day - Our kitchen is always stocked with an assortment of fruits, veggies, soda, bread, cereal, milk, nuts and more.
- Location - Located in the quaint town of El Segundo, we are close LAX, shopping malls, restaurants, movie theaters, gyms, a golf course as well as the beach. You can even take the shuttle to the airport, leaving your car at the office.

#### **What others have to say about us:**

- Money talks - Leads360 was recently featured on TechCrunch regarding our latest round of VC funding. <http://techcrunch.com/2012/02/03/lead-management-company-leads360-raises-15-million/>
- Deloitte's Fast 500 list recognized Leads360 as one of the fastest growing technology companies in North America.
- In 2011, Los Angeles Business Journal listed us as one of the 'Best Places to Work in LA' for the second year in a row.

#### **I'm Qualified And Interested, Now What?**

For consideration, please send us your resume/portfolio in a word or pdf format to [jobs@leads360.com](mailto:jobs@leads360.com)